

| Company  | Marketing Contact  | Cargo(s) Carried                  |
|--|--|-----------------------------------|
| <b>American Steamship Company</b><br><b>Armstrong Steamship Company</b><br><b>Bell Steamship Company</b><br>Centerpointe Corporate Park<br>500 Essjay Road<br>Williamsville, NY 14221-8226 | Stuart Southern<br>Assistant Vice President -<br>Sales<br>1-800-828-7230, ext.<br>1333             | Dry Bulk except Cement            |
| <b>Andrie, Inc.</b><br>561 E. Western Ave.,<br>P.O. Box 1548<br>Muskegon, MI 49943   | Stan Andrie, Jr.<br>President<br>Phone: 989-354-2232<br>Fax: 989-354-4146                          | Cement and Liquid Bulk            |
| <b>Central Marine Logistics, Inc.</b><br>445 North Broad Street<br>Griffith, IN 46319-2223   | Tom Wiater<br>President<br>Phone: 219-922-2672<br>Fax: 219-922-2715                                | Dry Bulk except Cement            |
| <b>Grand River Navigation Company, Inc.</b><br>Suite No. 2<br>515 Moore Road<br>Avon Lake, OH 44012  | Dave Sheldon<br>Director - Marketing &<br>Sales<br>Phone: (440) 829-6088<br>Fax: (866) 850-6879    | Dry Bulk except Cement            |
| <b>Great Lakes Fleet</b><br>212 S 37th Ave. W, #200<br>Duluth, MN 55802-2819   | Gregg A. Ruhl<br>Dir. - Sales, Marketing &<br>Traffic<br>Phone: 218-723-2406<br>Fax: 218-723-2408  | Dry Bulk except Cement            |
| <b>Inland Lakes Management, Inc.</b><br>P.O. 646<br>Alpena, MI 49707-0646  | Stan Andrie, Jr.<br>President<br>Phone: 989-354-2232<br>Fax: 989-354-4146                          | Cement                            |
| <b>The Interlake Steamship Company</b><br><b>Lakes Shipping Company, Inc.</b><br>7300 Engle Road<br>Middleburg Hts., OH 44130  | John B. Hopkins<br>VP - Fleet Marketing and<br>Traffic<br>Phone: 440 260-6902<br>Fax: 440-260-6945 | Dry Bulk except Cement            |
| <b>Lake Michigan Carferry Service</b><br>701 Maritime Drive<br>P.O. Box 708<br>Ludington, MI 49431   | For schedules and<br>reservations,<br>call 1-800-841-4243  | Passengers, cars, trucks,<br>etc. |
| <b>Pere Marquette Shipping Company</b><br>701 Maritime Drive<br>P.O. Box 708<br>Ludington, MI 49431  | Chuck Leonard<br>Chief Operating Officer<br>Phone: 231-845-7846<br>Fax: 231-843-4558               | Dry Bulk except Cement            |
| <b>Port City Marine Services/Steamship</b><br>560 Mart St.<br>Muskegon, MI 49440   | Ed Hogan<br>Vice President -<br>Operations<br>Phone: (216) 536-2530<br>Fax: (708) 349-8405         | Cement                            |

| Company   | Marketing Contact   | Cargo(s) Carried       |
|---|---|------------------------|
| <b>Upper Lakes Towing Company, Inc.</b><br>1423 North 19th St.<br>Escanaba, MI 49829  | Richard Stropich<br>President<br>Phone: 906-789-1130<br>Fax: 906-789-9460   | Dry Bulk except Cement |
| <b>VanEnkevort Tug &amp; Barge, Inc.</b><br>909 No. Lincoln Rd.<br>Escanaba, MI 49829 | Dirk VanEnkevort,<br>President<br>Jack VanEnkevort, Vice<br>Pres.<br>Phone: (906) 786-1717<br>Fax: (906) 786-1700 | Dry Bulk except        |