

Lake Carriers' Association

For Immediate Release

November 11, 2016



Iron Ore Shipments from Great Lakes and Seaway Ports to Great Lakes Destinations

Includes Transshipments from U.S. Ports to Quebec City for Shipment Overseas

October 2011-2016 and Long-Term Average

(net tons)

| U.S. Great Lakes Ports | | | | | | | Average |
|-----------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Port | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2011-2015 |
| Duluth, MN | 702,371 | 682,464 | 897,456 | 905,306 | 382,965 | 562,005 | 714,112 |
| Superior, WI | 705,195 | 904,035 | 796,992 | 1,154,832 | 657,623 | 811,191 | 843,735 |
| Two Harbors, MN | 1,528,337 | 1,552,326 | 1,799,610 | 1,828,152 | 1,852,168 | 1,735,456 | 1,712,119 |
| Silver Bay, MN | 505,077 | 336,308 | 427,949 | 787,739 | 484,412 | 574,050 | 508,297 |
| Presque Isle, MI | 983,031 | 824,060 | 747,625 | 924,029 | 648,426 | 665,956 | 825,434 |
| Escanaba, MI | 405,262 | 104,306 | 411,458 | 195,685 | 200,446 | 300,119 | 263,431 |
| Cleveland, OH | 270,189 | 127,747 | 267,108 | 508,280 | 348,909 | 172,965 | 304,447 |
| Total | 5,099,462 | 4,531,246 | 5,348,198 | 6,304,023 | 4,574,949 | 4,821,742 | 5,171,576 |
| Canadian Seaway Ports | | | | | | | |
| Pointe Noire, QC | 114,781 | 84,726 | 88,931 | 0 | 0 | 0 | 57,688 |
| Port Cartier, QC | 407,171 | 647,080 | 417,346 | 521,390 | 601,861 | 482,720 | 518,970 |
| Sept Iles, QC | 66,031 | 218,257 | 152,235 | 63,838 | 123,458 | 0 | 124,764 |
| Total | 587,983 | 950,063 | 658,512 | 585,228 | 725,319 | 482,720 | 701,421 |
| Total - U.S., Canada | 5,687,445 | 5,481,309 | 6,006,710 | 6,889,251 | 5,300,268 | 5,304,462 | 5,872,997 |

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Iron Ore Shipments from Great Lakes and Seaway Ports to Great Lakes Destinations

Includes Shipments from U.S. Ports to Quebec City for Transshipment Overseas
Year-To-Date 2011-2016 and 5-Year Average
(net tons)

| U.S. Great Lakes Ports | | | | | | | |
|-------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Port | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2011-2015 |
| Duluth, MN | 6,225,905 | 6,611,543 | 6,758,183 | 6,885,552 | 4,742,404 | 3,813,015 | 6,244,717 |
| Superior, WI | 7,025,316 | 8,229,215 | 6,975,764 | 7,033,857 | 7,295,150 | 8,180,359 | 7,311,860 |
| Two Harbors, MN | 12,879,805 | 13,100,962 | 14,356,711 | 11,964,942 | 12,657,016 | 13,049,794 | 12,991,887 |
| Silver Bay, MN | 4,993,289 | 5,213,520 | 4,023,381 | 4,727,975 | 3,665,126 | 2,085,485 | 4,524,658 |
| Presque Isle, MI | 7,693,648 | 6,441,245 | 5,577,457 | 5,925,231 | 4,829,937 | 5,914,814 | 6,093,504 |
| Escanaba, MI | 2,525,492 | 2,055,086 | 2,565,537 | 3,154,273 | 2,505,822 | 3,686,447 | 2,561,242 |
| Cleveland, OH | 2,237,286 | 1,927,338 | 2,102,694 | 2,953,457 | 2,843,107 | 2,385,085 | 2,412,776 |
| Total | 43,580,741 | 43,578,909 | 42,359,727 | 42,645,287 | 38,538,562 | 39,114,999 | 42,140,645 |
| Canadian Seaway Ports | | | | | | | |
| Pointe Noire, QC | 750,380 | 572,795 | 712,312 | 0 | 0 | 0 | 407,097 |
| Port Cartier, QC | 3,499,565 | 3,872,888 | 3,984,118 | 4,266,225 | 5,336,907 | 4,247,482 | 4,191,941 |
| Sept Iles, QC | 955,027 | 1,973,135 | 564,988 | 277,665 | 530,721 | 51,820 | 860,307 |
| Total | 5,204,972 | 6,418,818 | 5,261,418 | 4,543,890 | 5,867,628 | 4,299,302 | 5,459,345 |
| Total - U.S., Canada | 48,785,713 | 49,997,727 | 47,621,145 | 47,189,177 | 44,406,190 | 43,414,301 | 47,599,990 |

Source: Lake Carriers' Association. Contact: Glen G. Nekvasil, Vice President (440-333-9996)

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Information based on data from knowledgeable sources. However, accuracy cannot be guaranteed. Lake Carriers' Association assumes no legal responsibility for the outcome of decisions or commitments made on the basis of this information. Report represents the views of Lake Carriers' Association and may not necessarily represent the views of its individual members.

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